

Meritor Bulls Eye

April 2015

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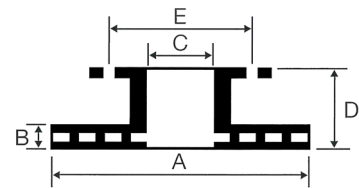
Products In Focus

MERITOR[®]

BRAKE ROTORS & PADS

Introducing the Meritor AllFit version of a brake rotor that suits Bendix calipers on Freightliner and Western Star trucks.

M44D76618



Solid/ Vented	A	B	C	D	E	Stud Holes Bolt Size
Vented	430	45	220	138.3	249.5	10x5/8

Part Number	Description	Application	Market Compare Number
M44D76618	Replaces BENDIX #802081 Rotor for AD 22X caliper	Suits Freightliner Argosy / Sterling front & rear	WDR726

Now available are Meritor Genuine Pads on Meritor calipers for Kinglong, Higer and Bonluck buses.

MDP5990



Part Number	Description	Application
MDP5990	Genuine pad set for Meritor caliper. Contains pad set for an axle.	Suits Kinglong, Higer or Bonluck bus

New Products



Part Number	Description	List Price **
3133G6533K	Steering Arm w/ keys	\$ 782.92
3133H6534K	Steering Arm w/ keys	\$ 790.62
3296A1301	Shift Fork	\$ 533.79
A23211G6065	Brake Spider	\$ 358.75
M44D76618	Rotor - Replaces Bendix #802081	\$1048.39
MERKIT001	Wheel Bearing & Seal Kit	\$154.52
MERKIT003	Wheel Bearing & Seal Kit	\$232.29
MERKIT004	Wheel Bearing & Seal Kit	\$191.19
MERKIT005	Wheel Bearing & Seal Kit	\$250.71

Supersessions



Old Part Number	Description	New Part Number	List Price **
17TYS3854A	1710 Yoke F/R A3260G1229	17N471811X	\$417.31
M85923	Shock Absorber	M85931	\$ 230.71
E-04075	Hub Cap	E-04975	\$ 18.07

For a full list of supersessions, please [Click Here](#).

All parts displayed above will be available for immediate ordering. Lead times may apply for some of the listed items. Not all parts are available to Independent Customers. Please contact Meritor Customer Service on (03) 8353 6050 for further information.

**All list prices are correct at time of printing and subject to change.

Please contact your local OE Dealer for pricing information.

Getting Technical



Steelite X30 Premium Lightweight Brake Drums

Steelite X30 Features & Benefits

- Premium lightweight brake drum
- Save 36 pounds per drum on typical 16.5" x 8.625" brake
- Meets or exceeds OEM & FMVSS requirements
- Available in most wheel end configurations

Common Steelite X30 Facts

- Over 2 million in service
- 300 pounds weight savings per tractor/trailer*
- Superior durability vs. lightweight cast drums (3 times more durable)
- Released for production at all major Truck & Trailer OEM's

*As compared to the use of cast drums with 16 1/2" x 5" brakes and 16 1/2" x 8 5/8" rear & trailer brakes

	Features	Benefits
Steel Outer Construction	<ul style="list-style-type: none">- Combines exceptional strength & durability.- Provides clear weight savings compared to full cast	<ul style="list-style-type: none">- Steel shell reduces risk of disintegration- Increases revenue producing payload capacity- Improves fuel economy and reduces operating costs
Exclusive Meritor Design	<ul style="list-style-type: none">- One piece roll formed shell- Patented machine to balance process	<ul style="list-style-type: none">- Superior concentricity and better balance- Best in Class appearance - no weld seams or balance weights- No balance weights to lose



Getting Technical Cont;



SteeLite X30 Premium Lightweight Brake Drums

Exclusive Meritor Design



MERITOR X30



COMPETITOR

Only X30 uses a single piece shell with machine to balance process. Welded seams can crack under stress & balance weights run the risk of falling away at high speeds due to centrifugal forces.

Meritor X30 Brake Drum Production Process



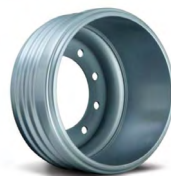
Cold form 1/4" thick steel blanks



Pour molten cast iron into spinning shell



Machine braking surface & pilot



Paint - Finished part



Machine to balance



Drill bolt holes

Local Meritor News



Meritor Supports Global Service Day - International Women's Day

Meritor Aftermarket and Truck site staff held separate fundraising events to commemorate International Women's Day which is recognised annually on March 8th.

The ladies from both sites planned and organised sausage sizzles and raffles to help raise over \$1000 for the Victorian Cancer Council.

Pictured: Staff members from the Derrimut Aftermarket site.

(left back) Angelina, Helen, Peta, Tania (left front) Julia, Catherine, Tej and Marie



Meritor Contributes to Jakob's Day

In September 2000, Jakob Luka Glavan passed away after an undisclosed short illness, aged 9 months and 5 days. Despite the efforts of some of the world's best medical staff, he passed away at the Royal Children's Hospital.

It is now the 10th anniversary of Jakob's Day where various events including a Golf competition are held in honour of Jakob and all proceeds go to the Royal Children's Hospital. Meritor CVA has made a donation of corporate merchandise to support the cause.

Meritor Around The Globe



MeritorPartsOnline Additional Features

Meritor is pleased to report implementation of the following enhancements to www.meritorpartsonline.com.au

1. Production Bills of Material (BOMs)

Production BOMs that existed in XpresswayPlus have now been loaded to MPO; this covers production BOMs created prior to August 2014. To access production BOMs, type the part number into the 'Search' box which is located in the top right section of the MPO home page.

Please note that production BOMs created after August 2014 are not available online at this time. These will be made available in due course.

2. Product Images in Catalogue:

A large number of images have been uploaded to cover a broad array of products with more images to come!

Meritor Employees to Support 19 Charities in Nine Countries on Fourth Annual Global Service Day

Meritor Women's Business Resource Group (WBRG) has held its fourth annual Global Service Day on March 6th.

On this day, the company's global workforce volunteers time and contributes money to support charities involving women or women's issues. Global Service Day coincides with International Women's Day, which highlights women's issues throughout the world.

In 2014, Meritor's employees around the world logged more than 800 volunteer hours for Global Service Day activities, impacting more than 1,400 people who are helped by the charities. ***"Through Global Service Day, our employees are putting into action Meritor's commitment to social responsibility in the communities where we work and live,"*** said Sandra Quick, senior vice president, general counsel and corporate secretary for Meritor and executive sponsor of the WBRG. ***"Their dedicated efforts are having a real impact on women and families affected by violence, homelessness, illnesses and poverty."***

Examples of this year's Global Service Day activities include:

Providing school supplies for 50 children in Sao Paulo, Brazil;

Supporting 250 autistic children in Monterrey, Mexico by raising money for school supplies;

Equipping a women's shelter in Newark, Ohio, United States with clothing, towels and kitchen items;

Providing pocket money to low-income schoolchildren to cover lunch, transportation fares and other school-related expenses in Singapore;

Providing clothing and medicine for people in India during times of natural disasters;

Funding a Michigan-based charity that works to foster self-esteem in women of all ages.

Employee Profile - Wayne Pulford



Role at Meritor: Sales Engineer

Year Joined: 2011

What is your background in Automotive Sales?

I started my career as an automotive mechanic 44 years ago and within 5 years moved into parts sales in a large Melbourne automotive dealership. After 5 years in parts sales, I was promoted to Assistant Manager. It was time for a change so I moved into Kenworth Truck Parts in a country dealership as Parts Manager where I achieved KW Dealer of the Year.

From there I moved north to Queensland to accept the position of State Manager of Eaton. An opportunity came up at the Mack - Volvo Group and for 16 years I held various management aftersales roles including *All Makes* Business Manager and Marketing Manager for Mack & Volvo.

These positions provided opportunities to travel the world to transport functions and company facilities for shared experiences and to meet suppliers and staff. I finished my time with Mack as Order Office Manager before joining Meritor in 2011.

What are your main job responsibilities?

My current position includes parts, service and sales support for NSW, QLD, NT and PNG. I am also responsible for maintaining and growing business with 2 major aftersales accounts - Truckline and the Western Star group.

I have approximately 114 OEM dealers and 25 Independent accounts to help develop their business and train their team.

What do you enjoy most about your role as a Sales Engineer?

I enjoy working for a respected brand such as Meritor and growing strong relationships with transport people at all levels and converting business to Meritor when the opportunity arises.

What's your biggest sales challenge?

Continued price comparison with limited focus on quality and loyalty from customers is a growing challenge. It provides more reason to ensure relationships with customers and promote brand features and benefits.

What are your interests outside work?

I enjoy travel with my wife each year on holidays and also spending time at home with 7 grandsons to spoil and play with when the time is available.

I have a strong interest in motorsport including V8 Supercars which provides me with more reason to travel with friends. I have been through the sportscar and motorboat stages of life and I have recently purchased a Harley Davidson motorcycle to ride on weekends when not renovating the house or updating the garden.

Advertising



Look out for us at Stand 58 at the upcoming 2015 Brisbane Truck Show May 14-17.



**The 2015 Brisbane Truck Show is just around the corner...
No doubt, we will see you there too.**

Come visit us at Stand 58 in the Great Hall of the Brisbane Convention & Exhibition Centre from 14th-17th May 2015. Check out our interactive product displays, new product releases and walk away with some great Meritor giveaways while you are at it.

Enter our draw to WIN a WAECO CFX-40 Portable Fridge (valued at \$1,199 RRP).



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